

AQUALEX – Sales development representative

FUNCTION

Are you also commercially-minded and results-oriented? And would you like to work with a promising ecological product in one of the fastest growing companies in the country? Then apply immediately for the job of appointment scheduler.

As a ambassador, you have a key position in the company. You contact companies and pull out all the stops to convince them of the added value of our products: water coolers and multifunctional taps. High-tech design appliances that increase their user comfort and reduce their ecological footprint.

- You mainly make phone calls to companies.
- You listen to their needs, present our products, answer questions and convince them of the added value for their situation.
- Your goal: to schedule an appointment with our account managers.
- You work closely with the other appointment planners in the team and with the sales team.
- You report to the team leader.

PROFILE

You are verbally strong and not afraid to speak your mind. You are not afraid of starting a conversation with people you do not know. On the contrary, you get energy from it. And your ultimate kick? Making a connection with the person on the other end of the line and achieving your goal: scheduling an appointment for the sales people.

- You have a dynamic, positive personality.
- You are a smooth talker, assertive and quick-witted.
- You have a feel for other people and connect with them quickly.
- You have a strong dose of perseverance.
- You speak good Dutch and English
- You are a team player who can work independently.
- Experience as an appointment planner is a plus.

OFFER

You will be joining a young, vital and fast-growing company, bubbling with energy and driven by innovation and design. A great bunch of hard-working amigeau's that go for it 100%, also when it comes to having fun (get ready for legendary team activities). You will see: right from the start, you will be propelled forward by this dynamic can-do mentality.

What else can you count on?

- Extensive, intensive training and coaching so that you learn the ins and outs of the job in no time.
- A good work-life balance: no weekend or evening work, part-time work is negotiable.
- A modern state-of-the-art office.

- An innovative, ecological product with great market potential that is fully in line with the current spirit of the times.
- An attractive salary, extra-legal benefits and a fun, stimulating working atmosphere.

<https://www.aqualex.com>